

Case Study: Topping Out, Inc.

“It has taken the guesswork out of managing the mobile users. Once we setup the software, we can relax from worrying about their laptops being stolen or damaged and losing valuable data.”

by John Handley, Ridgetop

Case Study Overview

Company

Topping Out
5910 South 27th Street
Omaha, NE 68107-3487
toppingout.org

Industry

Manufacturing &
Construction

Challenges

- Required a backup solution that could provide an automated and reliable backup of each mobile device to ensure all users could recover data in the event of a loss.

Solution

- Asigra Hybrid Cloud Backup™ and Recovery Software

Benefits

- Power and ability to recover their own data while preventing that end user from deleting critical company data from backups.

Jelecoss, Powered by Asigra, Provides Complete Mobile Protection Solution.

Topping Out's Profile

Topping Out, Inc. offers a variety of services including steel and precast erection, industrial machinery moving, and plant maintenance with offices in Omaha, Nebraska, Lincoln, Nebraska, Kansas City, Kansas, Des Moines, Iowa, Sioux City, Iowa and Sioux Falls, South Dakota.

With offices in 4 states and mobile workers spread across the country, Topping Out, Inc.

Challenge

Topping Out, Inc. required a backup solution that could provide an automated and reliable backup of each mobile device to ensure all users could recover data in the event of a loss.

The Solution

Asigra was the premier choice for many reasons including: ease and speed of recover, risk-mitigating automated retention policy enforcement, and the granular permissions model.

Ease and speed

A typical mobile user for Ridgetop doesn't exist. They range from managers, sales representatives, estimators, and even mechanics – thus their level computer savvy is also very diverse. With the Asigra solution, that variety is a moot point. Any end user can be easily trained to recover their own data, nearly real time, in the event of a loss.

Set it and Forget it.

The client runs with a very lean technology department and thus the time investment of managing multiple laptops and backing them to tape was entirely to taxing for such a lean staff. The Asigra powered solution provides a set it and forget it model for the company to be both protected and secure with minimal investment from an engineer perspective. John Handley with Ridgetop explains how the Asigra-powered Jelecoss solution has made this process easier.

"It has taken the guesswork out of managing the mobile users. Once we setup the software, we can relax from worrying about their laptops being stolen or damaged and losing valuable data."

Benefits

Granular Permissions Model

The granular permissions model provides the end user the power and ability to recover their own data while preventing that end user from deleting critical company data from backups. Ridgetop recalls a specific instance when this meant the difference in lost versus won business.

"One of our divisions has an estimating department that routinely has projects which they download large amounts of data for. When they don't win a project they will usually delete the files. In the past several months there have been several projects where the company has come back and said they were going to award us the contract. As a result, the estimator needed the workup they created for the job. We've been able to use the Asigra software to recover the deleted files and ultimately win the business."

End to end the Asigra solution is best of breed, especially for companies who operate with workers constantly on the move like Topping Out, Inc.

About Asigra

For more than 25 years Asigra has stayed ahead of the market with a secure, agentless, scalable and automated backup and recovery solution that aligns the value of data with its storage costs. IT Leaders evolve their environment, without being constrained by their recurring backup challenges, with innovative solutions from Asigra that currently protect over 400,000 sites worldwide.

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About Jelecoc

Jelecoc is a consulting and services company that delivers straight-forward, technology solutions aligned tightly with each client's unique business objectives. Through a focus on business process and a commitment to relationships, Jelecoc helps you execute core business strategies that speed return on investment.

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